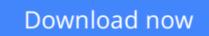
Hire With Your Head : A Rational Way to Make a Gut Decision

Lou Adler



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The author reveals his own framework for hiring the right people for the job in this book. He calls it "power staffing". It consists of a five-step integrated hiring process: performance-based job descriptions; objective evaluations; well-developed sourcing plans; emotional control; and recruiting effectiveness. Each features checklists, exercises and summaries.

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