



Art of M and A: Merger/Acquisition/Buyout Guide

Stanley Foster Reed

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The Rules in the M&A Arena have changed. . .but the need for knowledge and careful planning remains! Organizations continue to de-conglomerate, delayer and downsize-turning thousands of valuable companies into prime candidates for mergers, acquisitions, leveraged buyouts, and strategic alliance. The Art of M&A, Second Edition is written for those who are pinpointing these targets, structuring the financing, and most important, closing the deals. This completely revised and up-to-date reference includes: Information on new methods of pricing, key guidelines for financing and refinancing, and valuable tax planning tips; Guidelines for merging compensation and benefits plans, buying troubled companies, and successfully conducting international transactions; Accurate and practical answers to more than 1,000 questions likely to be confronted when buying or selling companies, whether public or private, domestic or foreign.

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